Object	Label	API Name	Type	Formula Text	Picklist Values	Help Text
Activity	Call Outcome	pba__CallOutcome_pb__c	Picklist	X	Not Contacted, Bad #, Has Agent, Lost Opportunity, Converted, Appt Set,	
Contact	***	pba__ReferralRankingImage_pb__c	Formula (Text)	CASE(TEXT(pba__ReferralRanking_pb__c), "1", IMAGE("/img/samples/stars_100.gif", "rating"), "2", IMAGE("/img/samples/stars_200.gif", "rating"), "3", IMAGE("/img/samples/stars_300.gif", "rating"), "4", IMAGE("/img/samples/stars_400.gif", "rating"), "5", IMAGE("/img/samples/stars_500.gif", "rating"), IMAGE("/img/samples/stars_000.gif", "rating"))		
Contact	Agent Name	pba__AgentName_pb__c	Text (255)	X	X	
Contact	Assistant (look up)	pba__Assistant_pb__c	Lookup (Contact)	X	X	
Contact	Birthday	pba__Birthday_pb__c	Formula (Text)	IF(ISBLANK(Birthdate), NULL, LPAD(TEXT(MONTH(Birthdate)), 2, "0") & "/" & LPAD(TEXT(DAY(Birthdate)), 2, "0"))		
Contact	Days Since Last Activity	pba__DaysSinceLastActivity_pb__c	Formula (Number)	TODAY()- LastActivityDate		
Contact	Disqualified	pba__IsDisqualified_pb__c	Checkbox	X	X	
Contact	Disqualified Date	pba__DisqualifiedDate_pb__c	Date	X	X	
Contact	Last Attempted Contact	pba__LastAttemptedContactDate_pb__c	Date/Time	X	X	
Contact	Last Contacted	pba__LastContactedDate_pb__c	Date/Time	X	X	
Contact	Lead Rating	pba__LeadRating_pb__c	Picklist	X	A, B, C, D	
Contact	Looking to Buy In	pba__LookingToBuyIn_pb__c	Text (255)	X	X	
Contact	Next Follow Up Date	pba__NextFollowUpDate_pb__c	Date	X	X	
Contact	Past Client	pba__IsPastClient_pb__c	Checkbox	X	X	
Contact	Pre-Approved	pba__IsPreApproved_pb__c	Checkbox	X	X	
Contact	Pre-Approved For	pba__PreApprovedFor_pb__c	Currency(16, 2)	X	X	
Contact	Property Purchasing	pba__PropertyPurchasing_pb__c	Lookup (Property)	X	X	
Contact	Property Selling	pba__PropertySelling_pb__c	Lookup (Property)	X	X	
Contact	Purchasing Listing	pba__PurchasingListing_pb__c	Lookup (Listing)	X	X	
Contact	Referral % Due	pba__ReferralPercentDue_pb__c	Percent (3,2)	X	X	
Contact	Referral Fee Paid Thru	pba__ReferralFeePaidThruDate_pb__c	Date	X	X	
Contact	Selling Listing	pba__SellingListing_pb__c	Lookup (Listing)	X	X	
pba__Favorite__c	***	pba__ReferralRankingImage_pb__c	Formula (Text)	CASE(TEXT(pba__Rating_pb__c), "1", IMAGE("/img/samples/stars_100.gif", "rating"), "2", IMAGE("/img/samples/stars_200.gif", "rating"), "3", IMAGE("/img/samples/stars_300.gif", "rating"), "4", IMAGE("/img/samples/stars_400.gif", "rating"), "5", IMAGE("/img/samples/stars_500.gif", "rating"), IMAGE("/img/samples/stars_000.gif", "rating"))		
pba__Favorite__c	Contact Mobile	pba__ContactMobile_pb__c	Formula (Text)	pba__Contact__r.MobilePhone		
pba__Favorite__c	Contact Phone	pba__ContactPhone_pb__c	Formula (Text)	pba__Contact__r.Phone		
pba__Favorite__c	Listing Price	pba__ListingPrice_pb_c	Formula (Currency, 2)	pba__Listing__r.pba__ListingPrice_pb__c		
pba__Favorite__c	Listing Status	pba__ListingStatus_pb__c	Formula (Text)	Text(pba__Listing__r.pba__Status__c)		
pba__Listing__c	Address	pba__AddressText_pb__c	Formula (Text)	pba__Address_pb__c		
pba__Listing__c	Application Fee	pba__ApplicationFee_pb__c	Currency(16, 2)	X	X	
pba__Listing__c	Buyer Agent Commision %	pba__BuyerAgentCommission_pb__c	Percent(3, 2)	X	X	
pba__Listing__c	Co-Listing Agent	pba__ColistingAgent_pb__c	Lookup (Contact)	X	X	
pba__Listing__c	Days Off Market	pba__DaysOffMarket_pb__c	Formula (Number)	Today () - pba__OffMarketDate_pb__c		
pba__Listing__c	Days On Market	pba__DaysOnMarket_pb__c	Formula (Number)	Today () - pba__OnMarketDate_pb__c		
pba__Listing__c	Estimated On Market Date	pba__EstimatedOnMarketDate_pb__c	Date	X	X	
pba__Listing__c	HOA Frequency	pba__HoaFrequency_pb__c	Picklist	X	Monthly, Quarterly, Semi-Annual, Annually, Other	
pba__Listing__c	List Price per Sq./Ft.	pba__ListingPricePerSqFt_pb__c	Formula (Currency, 2)	pba__ListingPrice_pb__c / pba__SqFt_pb__c	X	
pba__Listing__c	List Price/Original List Price	pba__ListingToOriginalListPriceRatio_pb__c	Formula (Percent, 2)	pba__ListingPrice_pb__c / pba__OriginalListPrice_pb__c		
pba__Listing__c	List Price/Sold Price	pba__ListingPriceSoldPrice_pb__c	Formula (Percent, 2)	pba__ListingPrice_pb__c / pba__SoldPrice__c	X	
pba__Listing__c	Listing Agent	pba__ListingAgent_pb__c	Lookup (Contact)	X	X	
pba__Listing__c	Monthly Rent Per Sq./Ft.	pba__MonthlyRentPerSqFt_pb__c	Formula (Currency)	pba__MonthlyRent_pb__c / pba__SqFt_pb__c	X	

Object	Label	API Name	Type	Formula/Required	Default/Values	Help Text
pba__Listing__c	Number of Fireplaces	pba__NumberOfFireplaces_pb__c	Number(18, 0)	X	X	
pba__Listing__c	Original List Price	pba__OriginalListPrice_pb__c	Currency(16, 2)	X	X	
pba__Listing__c	Overall Days On Market	pba__OverallDaysOnMarket_pb__c	Formula (Number)	IF(NOT(ISBLANK(pba__OffMarketDate__c)),		
pba__Listing__c	Pet Deposit	pba__PetDeposit_pb__c	Currency(16, 2)	X	X	
pba__Listing__c	Sold Price per Sq./Ft.	pba__SoldPricePerSqFt_pb__c	Formula (Currency, 2)	pba__SoldPrice__c / pba__SqFt_pb__c	X	
pba__Listing__c	Sq./Ft.	pba__SqFt_pb__c	Number(18, 0)	X	X	
pba__Listing__c	Sq./Ft. Source	pba__SqFtSource_pb__c	Picklist	X	Owner, Builder, Planned, Appraisal, Tax, Blueprint, Other	
pba__Listing__c	Tenant	pba__Tenant_pb__c	Lookup(Contact)	X	X	
pba__Listing__c	Year Built	pba__YearBuiltText_pb__c	Formula (Text)	Text(pba__YearBuilt_pb__c)		
pba__Request__c	Includes All Changes	pba__IncludesAllChanges_pb__c	Checkbox	X	X	Saved Search Includes All Changes
pba__Request__c	Includes New Listings	pba__IncludesNewListings_pb__c	Checkbox	X	X	Saved Search Includes New Listings
pba__Request__c	Includes Open House Change	pba__IncludesOpenHouseChanges_pb__c	Checkbox	X	X	Saved Search Includes Open House Changes
pba__Request__c	Includes Price Changes	pba__IncludesPriceChanges_pb__c	Checkbox	X	X	Saved Search Includes Price Changes
pba__Request__c	Includes Status Changes	pba__IncludesStatusChanges_pb__c	Checkbox	X	X	Saved Search Includes Status Changes
User	Emergency Contact Name	pba__EmergencyContactName_pb__c	Text (255)	X	X	X
User	Emergency Contact Phone	pba__EmergencyContactPhone_pb__c	Phone	X	X	X
User	End Date	pba__EndDate_pb__c	Date	X	X	X
User	License Expiration Date	pba__LicenseExpirationDate_pb__c	Date	X	X	X
User	Start Date	pba__StartDate_pb__c	Date	X	X	X